

Compare your labor cost for applying TOPICAL CARPET CHEMICALS with the **Ultra-Spray**

<u>Minutes Per 1,000</u>	<u>Hours Per 100,000</u>	<u>Your System</u>	<u>Ultra-Spray</u>
*12	20	_____ Hours/100,000s.f. x _____ Your hourly pay rate	_____ _____
***3	45	_____ Labor cost/100,000 s.f.	_____

Your System \_\_\_\_\_  
Ultra-Spray \_\_\_\_\_  
= \_\_\_\_\_ Annual Savings

\* According to ISSA's pamphlet – 310 Cleaning Times (pg.10): Applying pretreatments using a pump sprayer: **6,000 sf/hr.**

\*\*\* Ultra-Spray Automatic Pressurized Applicator: 20,000 sf/hr

**Example**

Using 36 minute/1,000 square feet @ \$10.00/hr

Your System 100,000 Square Feet		Ultra-Spray System 100,000 Square Feet
_____	Hours/100,000	_____
<u>17</u>	Your hourly pay rate	<u>4</u>
x <u>10.00</u>	Labor Cost/100,000s.f.	x <u>10.00</u>
= <u>170.00</u>		= <u>40.00</u>

**Your System            \$170.00**  
**Ultra-Spray            \$40.00**  
**= \$130.00 savings 100,000 square feet**

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